

## Message Text

UNCLASSIFIED

PAGE 01 KABUL 07796 080406Z

ACTION EB-08

INFO OCT-01 NEA-10 ISO-00 /019 W

-----125467 080532Z /11

R 071103Z NOV 77

FM AMEMBASSY KABUL

TO SECSTATE WASHDC 5124

USDOC

UNCLAS KABUL 7796

E.O. 11652: N/A

TAGS: BDIS

SUBJECT: TRADE COMPLAINT: SOILTEST INTERNATIONAL

1. THE WATER AND POWER ENGINEERING COMPANY (WAPECO), A GOVERNMENT ORGANIZATION, HAS ASKED THE EMBASSY TO CONTACT SOILTEST INTERNATIONAL, 2205 LEE STREET, EVANSTON ILLINOIS, CONCERNING AN ORDER FOR SUPPLIES AND EQUIPMENT PLACED BY WAPECO. WAPECO OPENED A LINE OF CREDIT THROUGH CHASE MANHATTAN BANK ON JUNE 26, 1977 FOR APPROXIMATELY \$68,000 IN EQUIPMENT FROM SOILTEST INTERNATIONAL. NUMEROUS TELEXES AND LETTERS FROM WAPECO TO SOILTEST CONCERNING THE STATUS AND SHIPPING DATES FOR THE ORDER HAVE REMAINED UNANSWERED. PLEASE CONTACT SOILTEST TO ASCERTAIN WHAT THE PROBLEM IS AN REQUEST THE COMPANY TO SHIP THE GOODS AS RAPIDLY AS POSSIBLE. A TELEGRAPHIC REPLY IS REQUESTED.

2. FYI. WAPECO IS A NEW GOVERNMENT AGENCY. THERE ARE GOOD OPPORTUNITIES FOR ADDITIONAL SALES WAPECO BY SOILTEST AND OTHER U.S. FIRMS AS THE COMPANY BUILDS UP ITS INVENTORY OF EQUIPMENT. END FYI.

3. WE RECENTLY COMMUNICATED THROUGH USDOC WITH SOILTEST CONCERNING THE SALE OF EQUIPMENT TO THE TOWN PLANNING AUTHORITY OF THE MINISTRY OF PUBLIC WORKS. THIS WAS UNCLASSIFIED

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A DIFFERENT TRANSACTION, UNRELATED TO THE SALE TO WAPECO.  
ELIOT

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NNN

## Message Attributes

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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Enclosure:** n/a  
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**Review Markings:**  
Margaret P. Grafeld  
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22 May 2009  
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